Zions Bank Economic Overview

Understanding the Current Economic Environment

Sun Valley Economic Summit

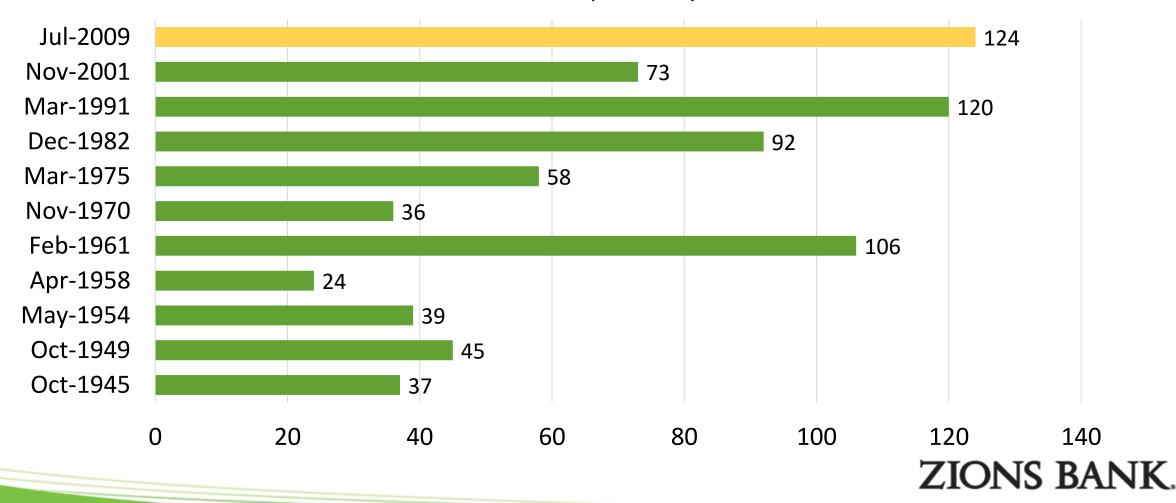
October 27, 2019



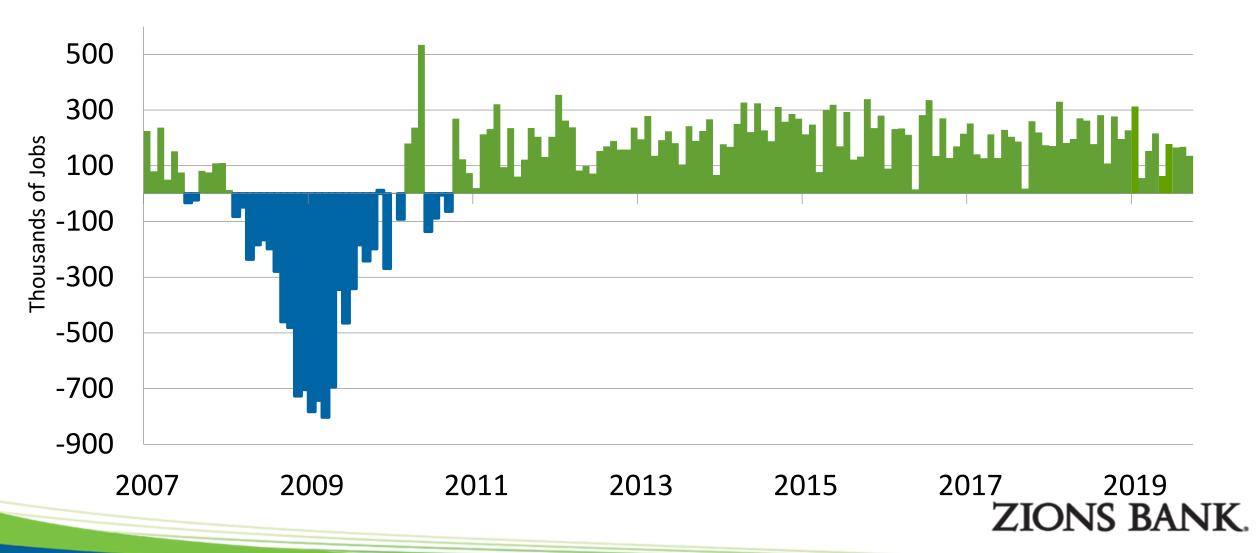
National Indicators

Longest Economic Expansion on Record

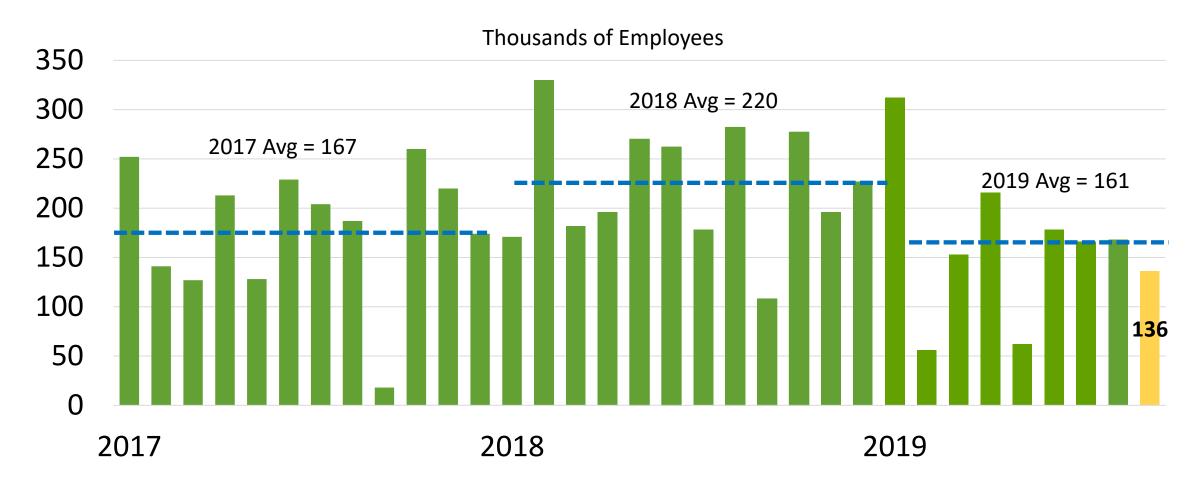
Duration of Economic Expansion by Months



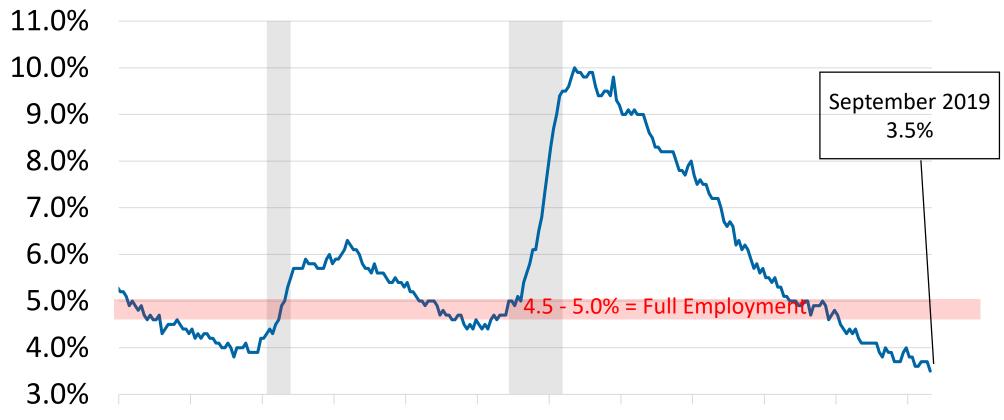
108 Consecutive Months of Job Creation



Monthly Job Creation Continues to Slow

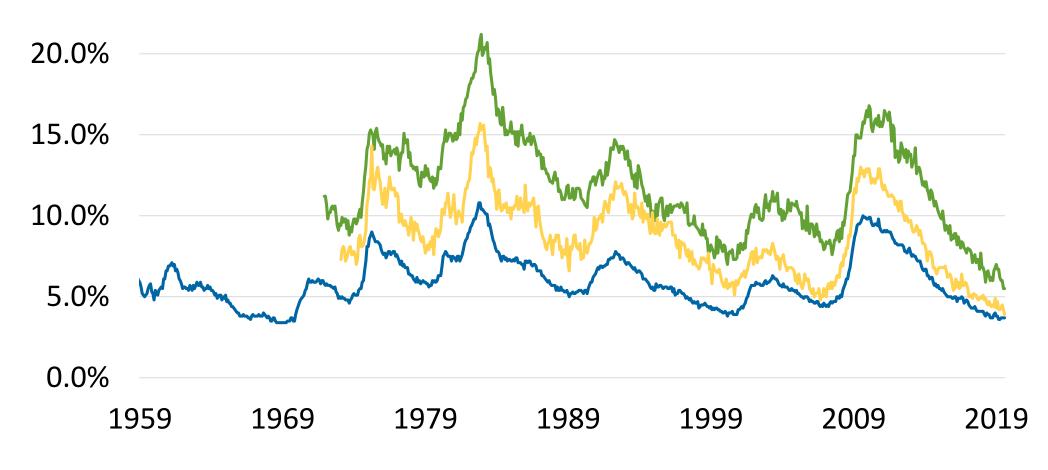


US Unemployment Rate Lowest Level in 50 Years



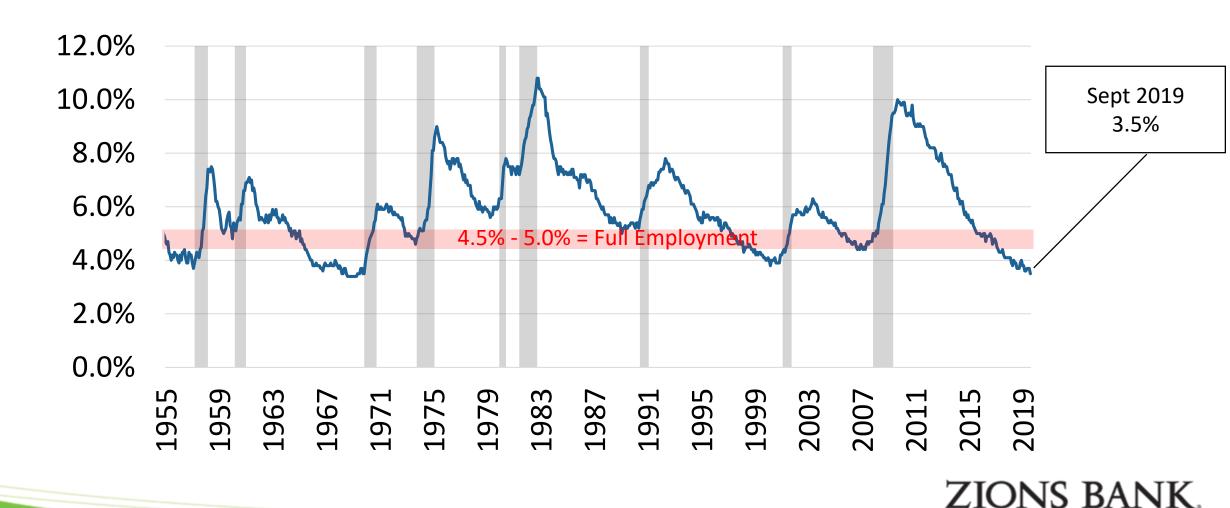
1997 1999 2001 2003 2005 2007 2009 2011 2013 2015 2017 2019

Unemployment Hitting Record Lows

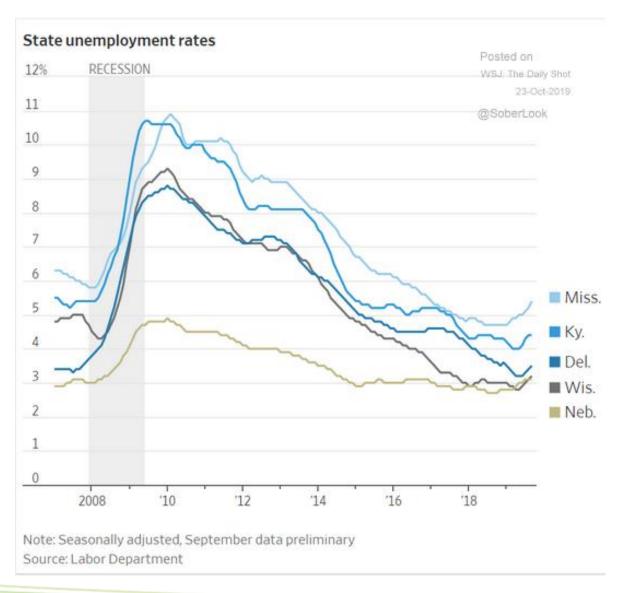


—U.S. Unemployment Rate: 3.5% —African American: 5.5% —Hispanic or Latino: 3.9%

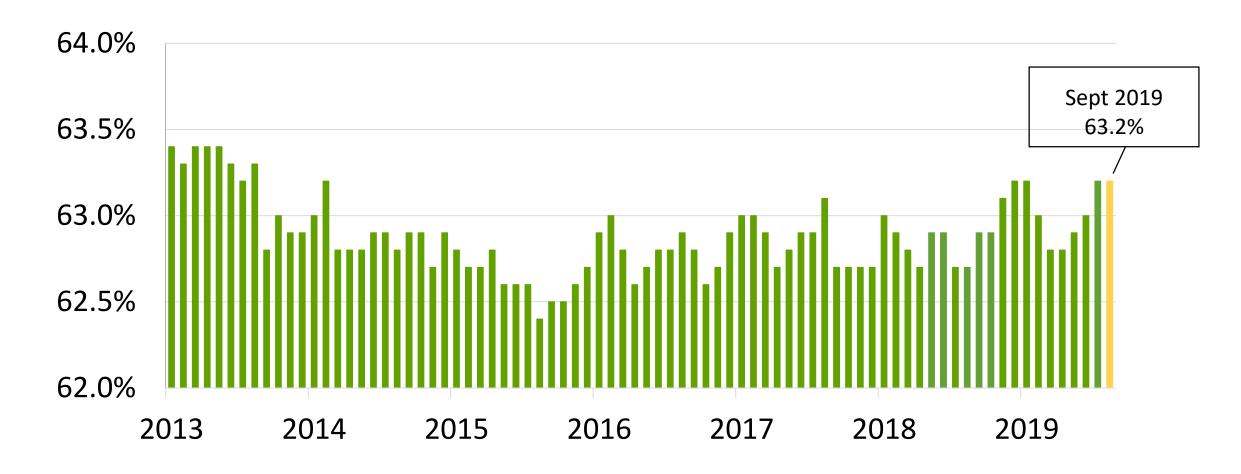
US Unemployment Rate Near Lowest Level in 50 Years



Some States Seeing Unemployment Increase

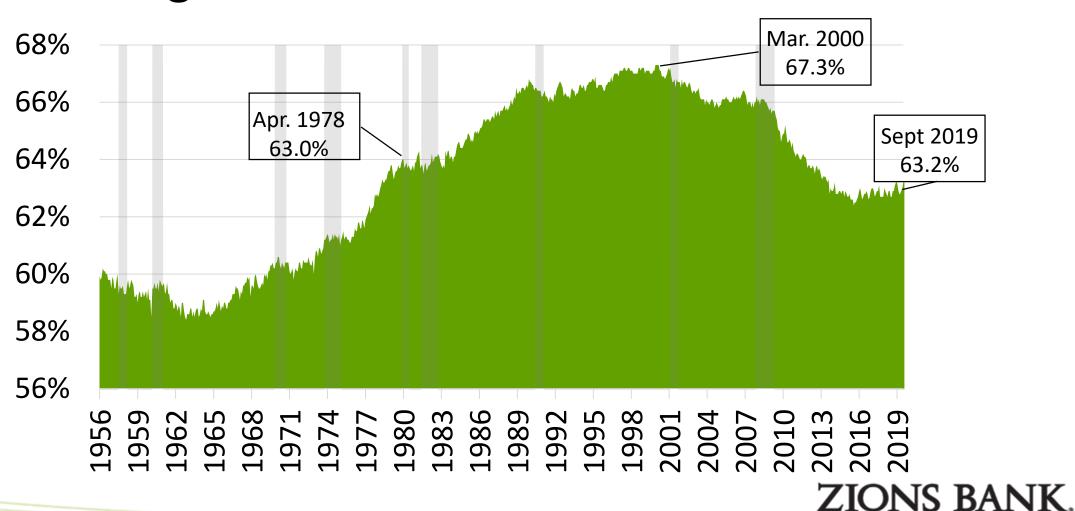


Labor Force Participation Steady

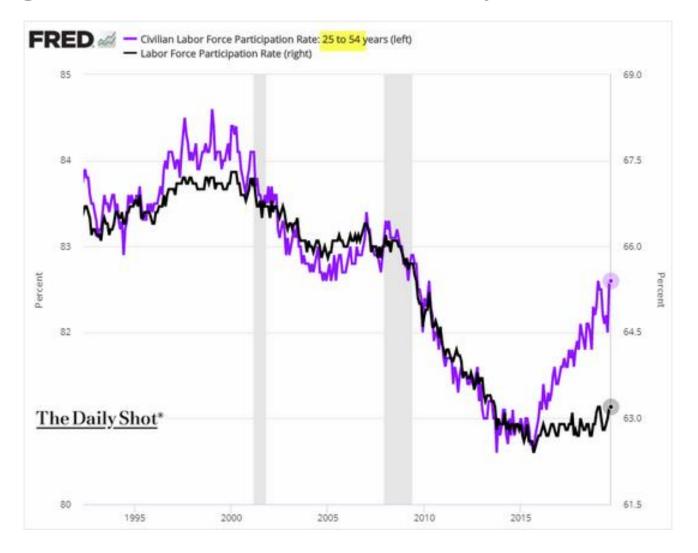




Labor Force Participation Among Lowest Level in Almost 40 Years



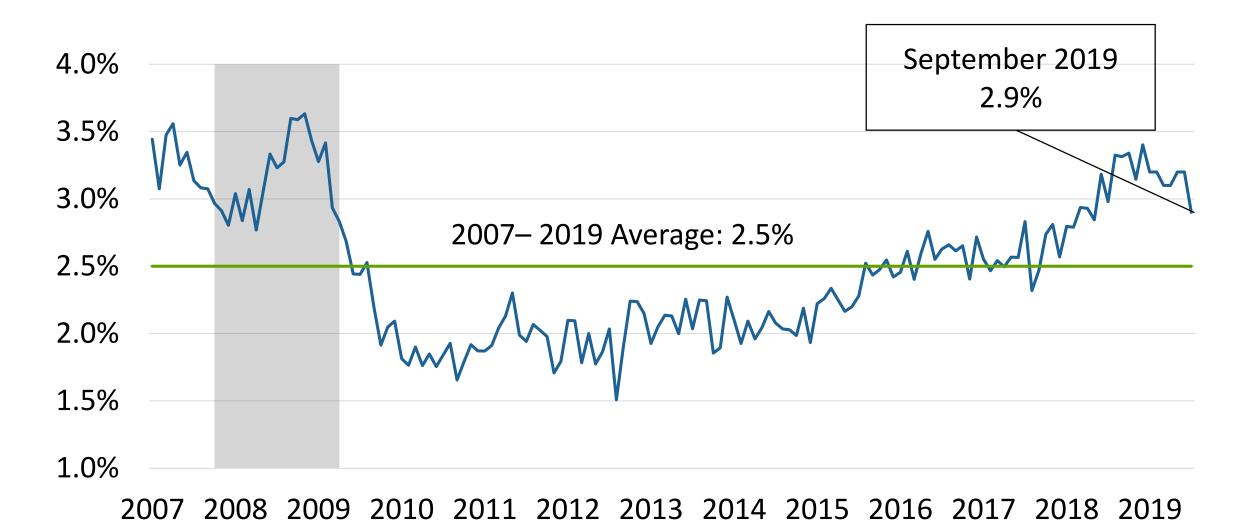
Prime Age Labor Force Participation Increasing



Fewer than One Unemployed Worker Per Job Opening



Wage Growth Sliding



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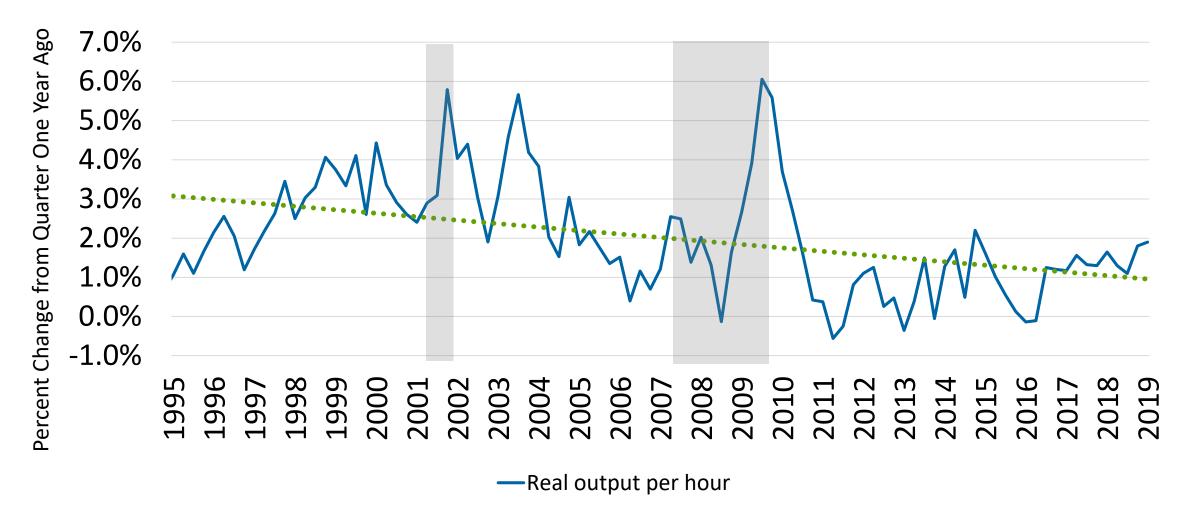
Source: Bureau of Labor Statistics

Inflation is Below the Fed's 2% Goal

Personal Consumption Expenditure Yearly Percent Change



Labor Productivity Rebounding?



Trade War Fears



Trump says there will be a 'REAL DEAL' or no deal at all with China

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Robert Spendlove ▼

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Dow Tumbles Nearly 800 Points as Trade Jitters Return

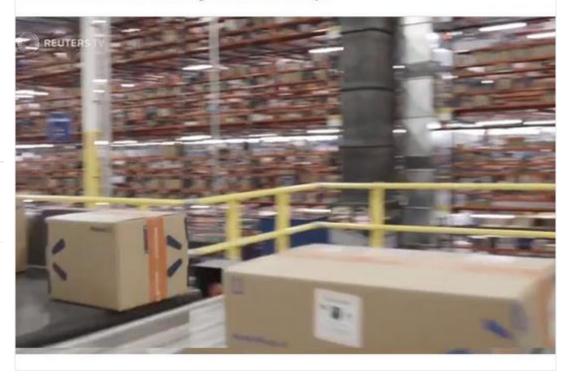
Bond yields retreat amid worries about pace of U.S. growth

The New York Times

Trump Warns China That He's 'Tariff Man,' Spooking Stock Investors

Trump tariff war with China sends U.S. retailers on buying binge

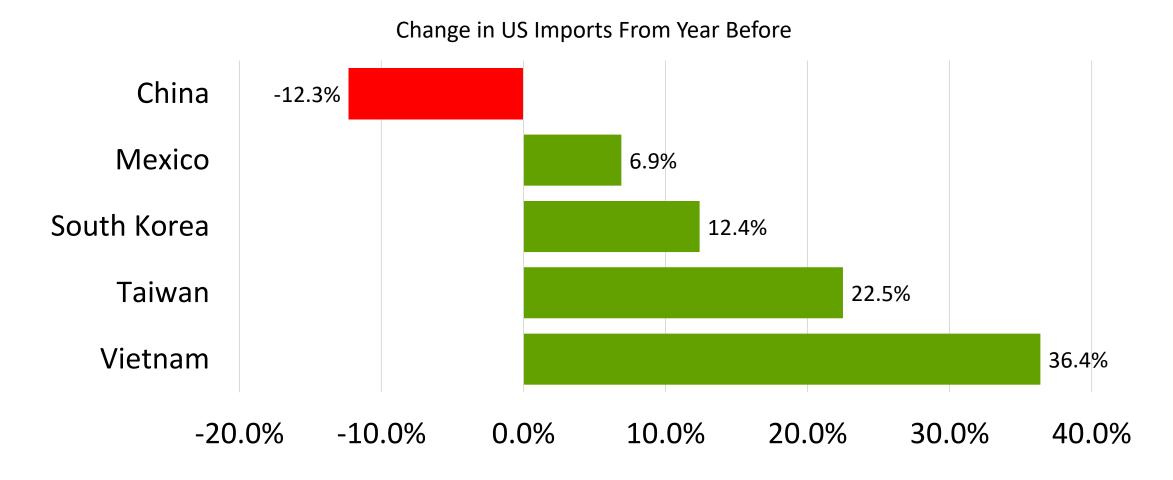
CHICAGO (Reuters) - In the nearly 40 years she has spent in trade, Amy Magnus has never seen retailers hoarding so much inventory.



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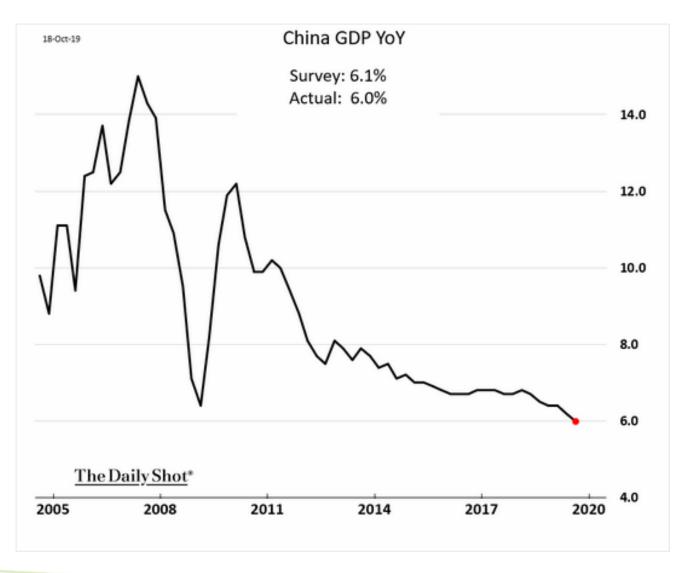
Source: Wall Street journal

Trade War Causes Shift in Imports





China's Economy is Struggling

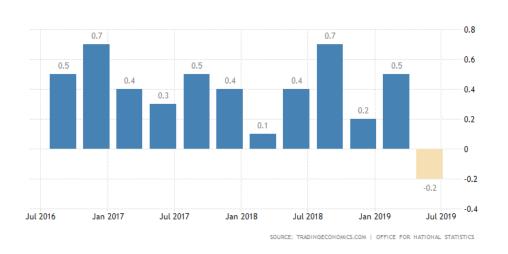


Economic Weakness Throughout World

Germany



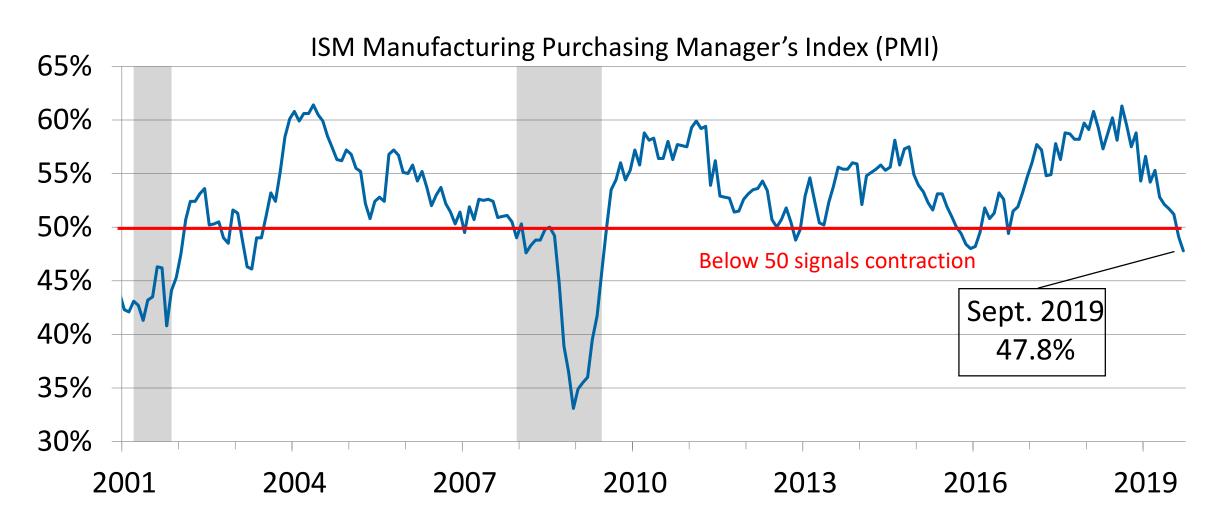
United Kingdom



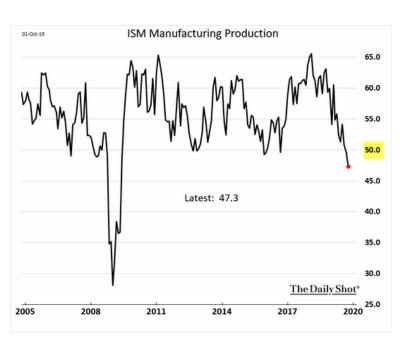
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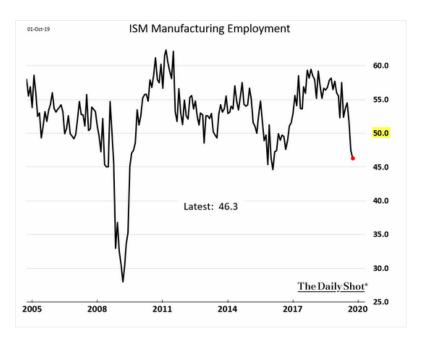
Source: Wall Street Journal

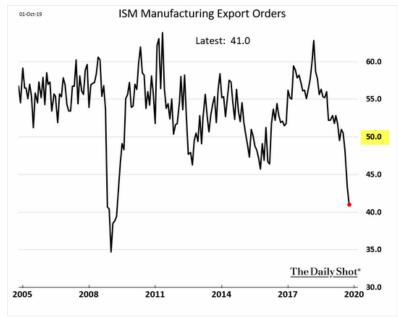
Manufacturing Sector Weakest Since June 2009



Manufacturing Sector Weakest Since June 2009



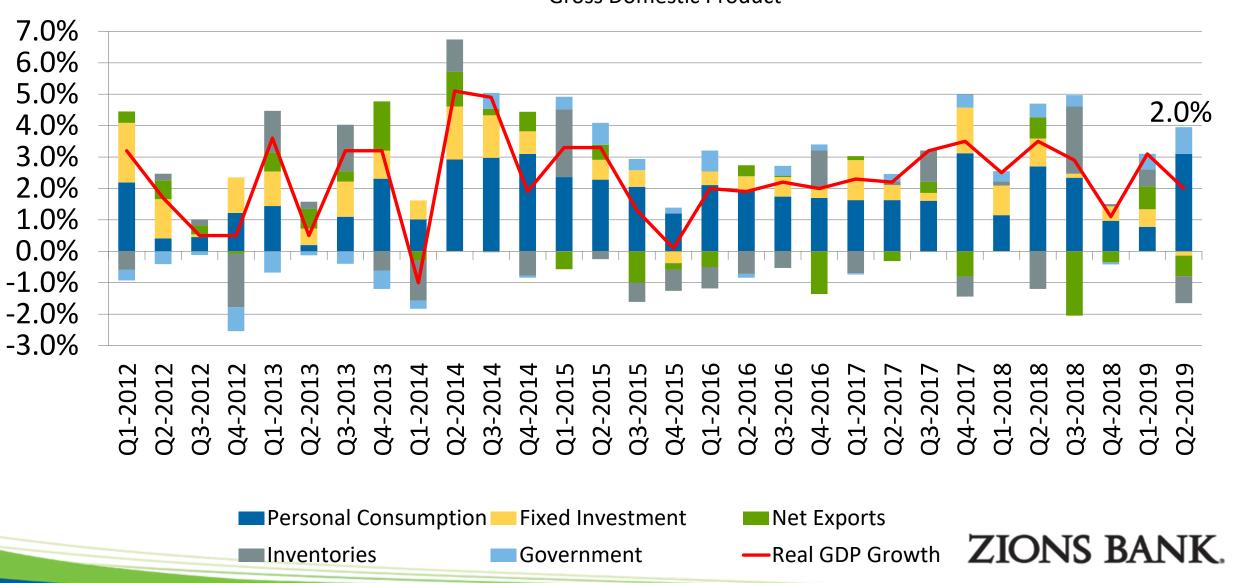






Economic Growth Slowed in Q2 2019

Gross Domestic Product

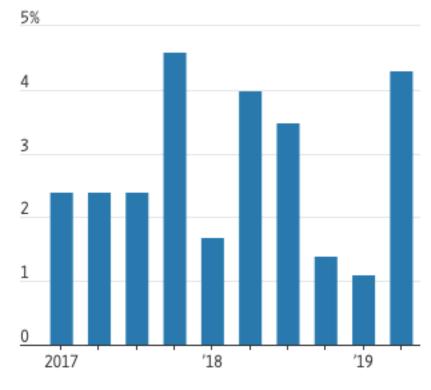


Source: Bureau of Economic Analysis

Gross Domestic Product Components

Spending Boost

Percentage change in consumer spending from preceding period

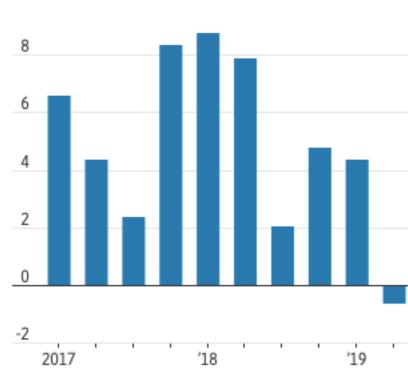


Note: Seasonally adjusted annual rate Source: Commerce Department

Falling Business Investment

10%

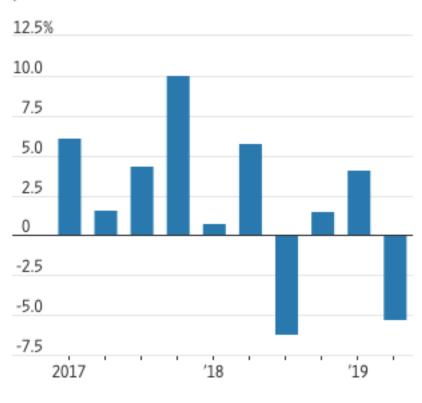
Percentage change from preceding period



Note: Seasonally adjusted annual rate Source: Commerce Department

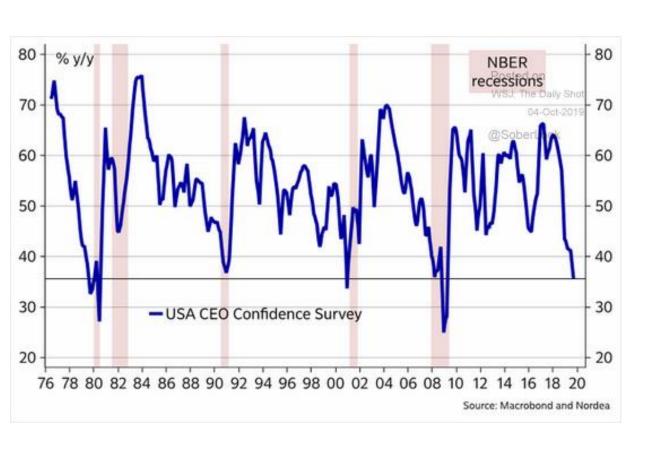
Trade Woes

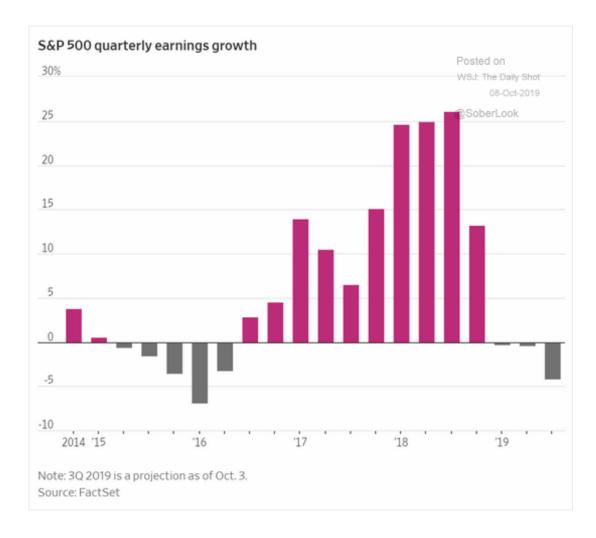
Percentage change in exports from preceding period



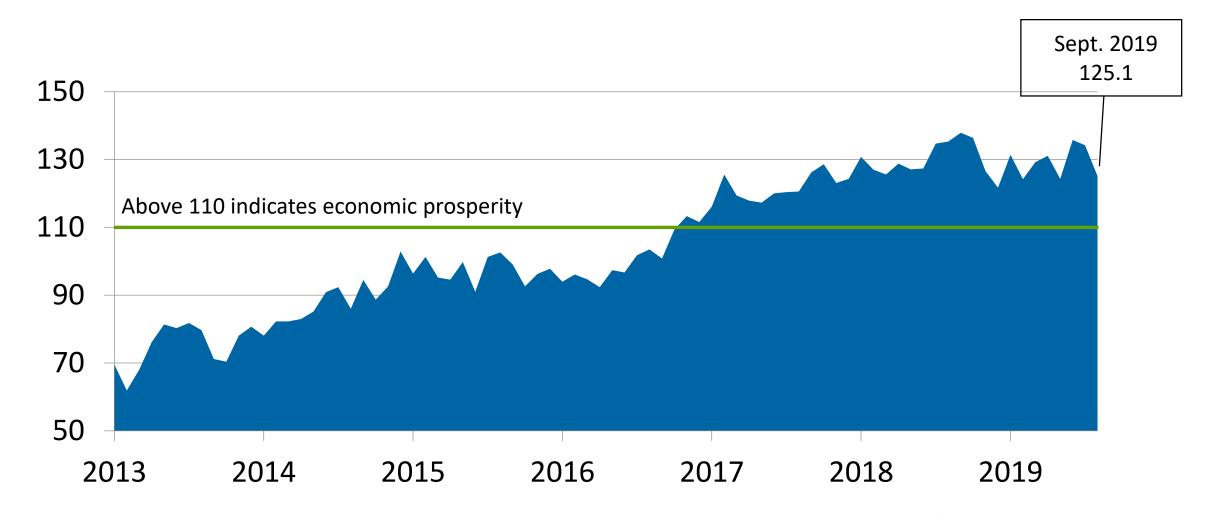
Note: Seasonally adjusted annual rate Source: Commerce Department

Business Confidence and Earnings Dropping



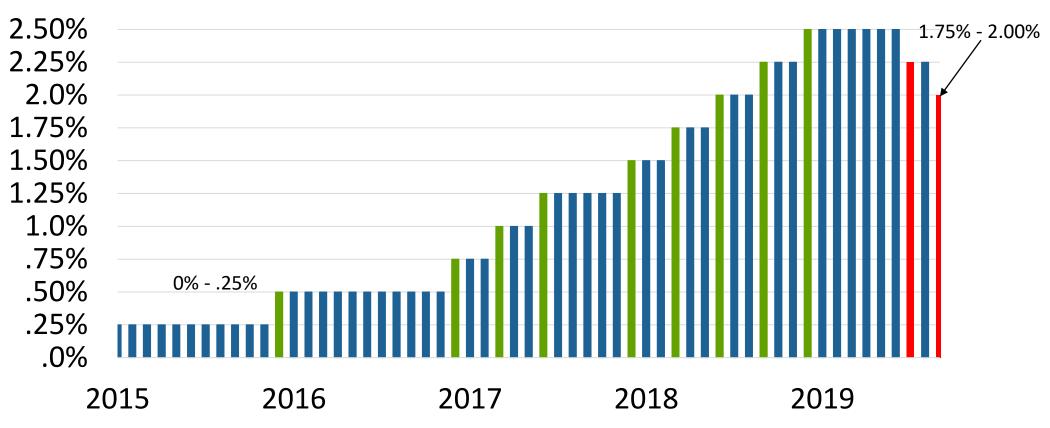


Consumer Confidence Slipped in September

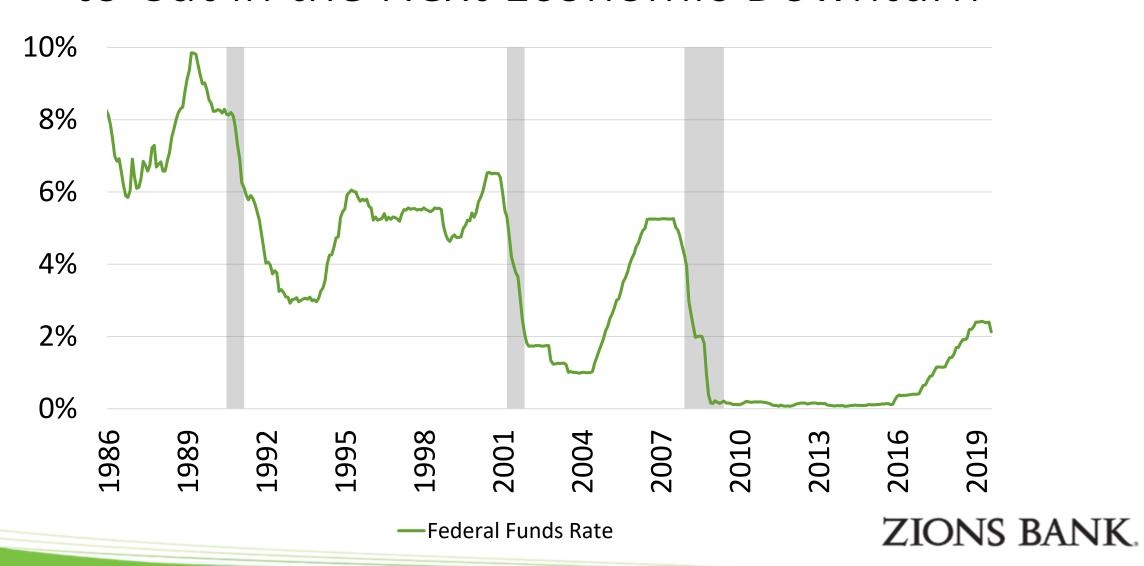


Will the Fed Continue Cutting in 2019?

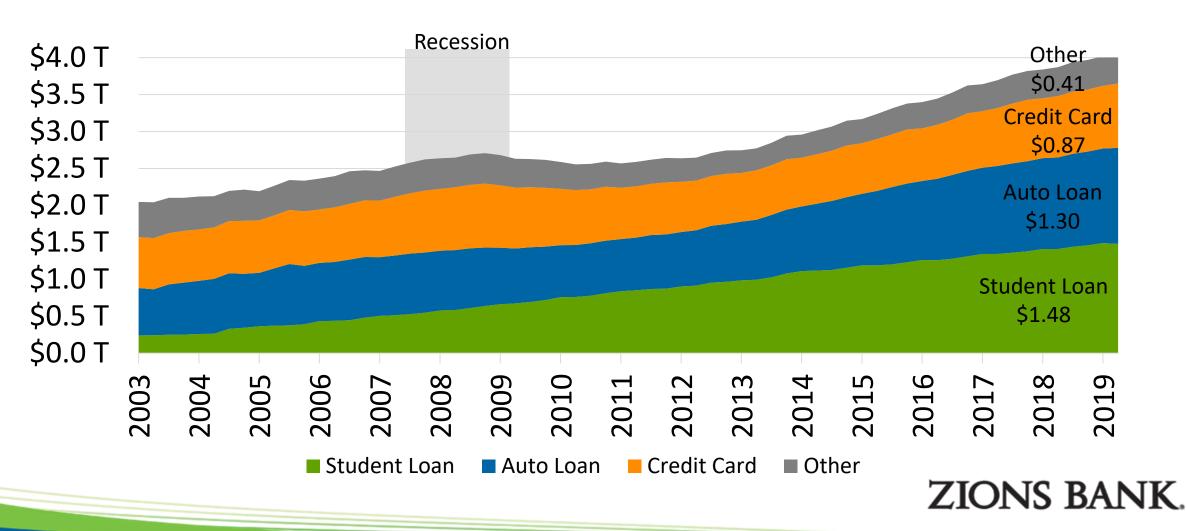




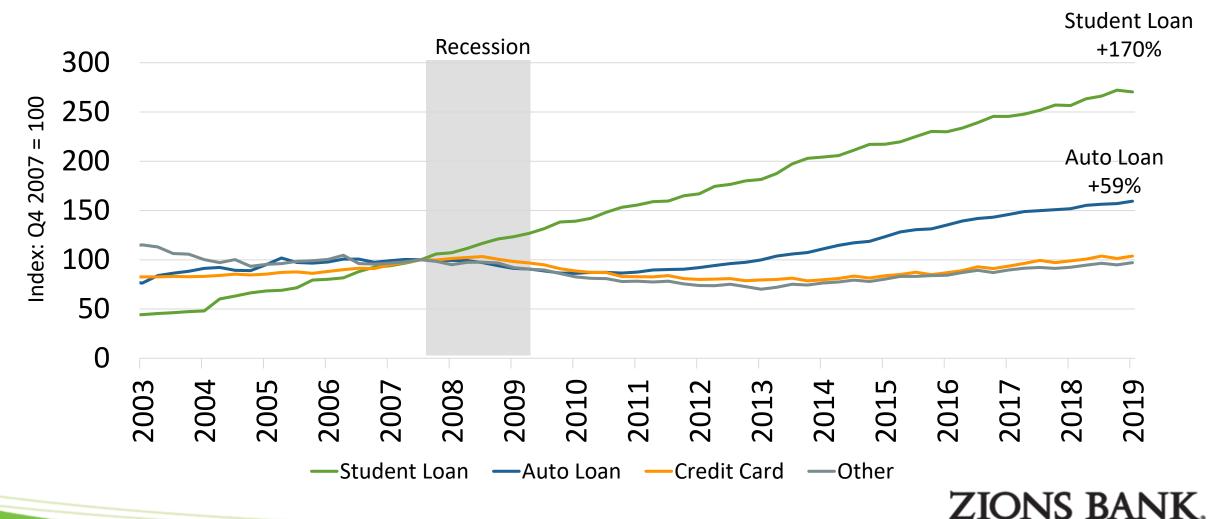
The Fed Won't Have Much Room to Cut in the Next Economic Downturn



Student and Auto Loan Debt Make Up the Majority of Non-Housing Debt



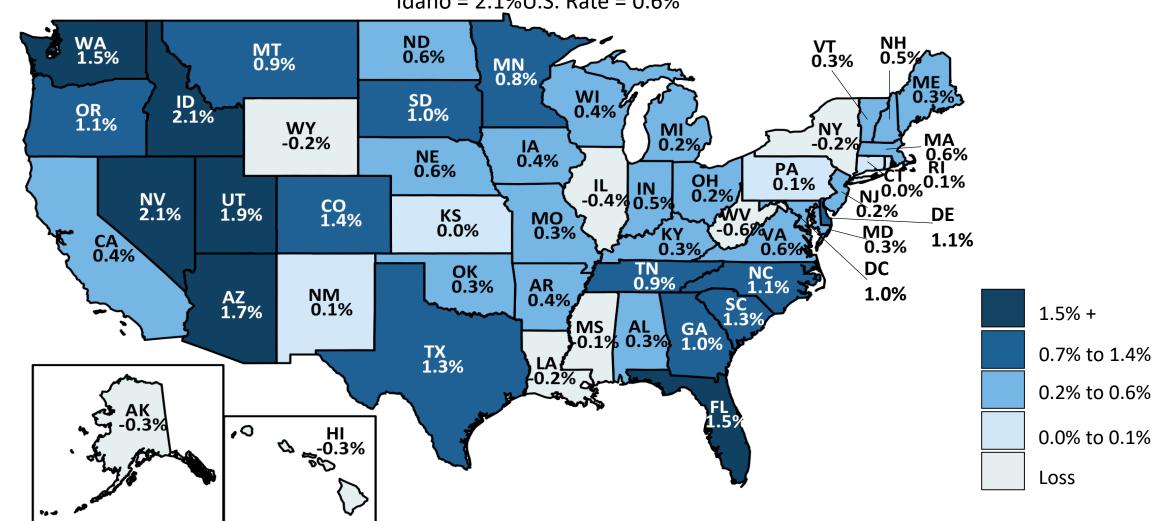
Since the Start of the Great Recession Student Loan Debt Balances have Continued to Climb



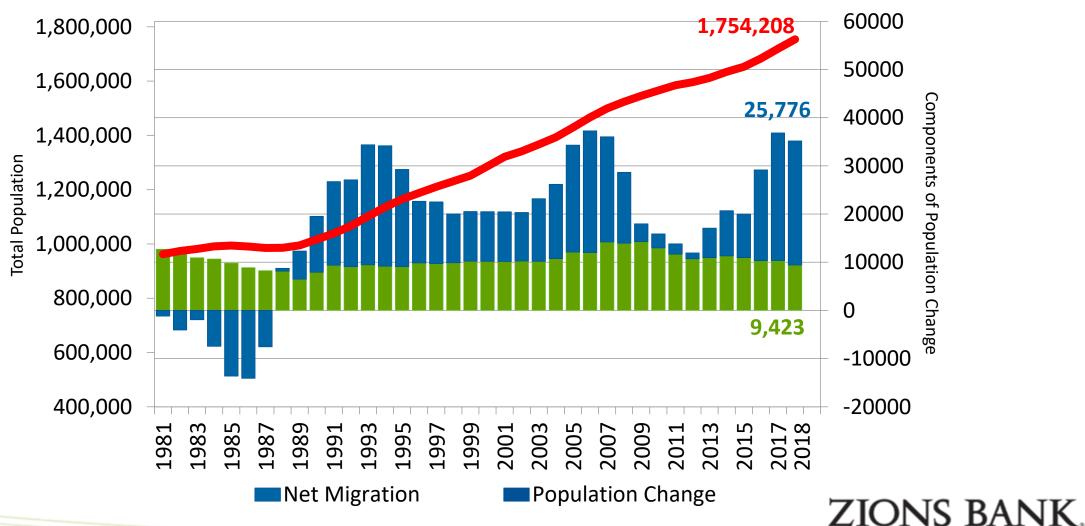
Regional Economic Conditions

Idaho Has the Fastest Growing Population in the U.S.

Percent Change: 2017 to 2018 Idaho = 2.1%U.S. Rate = 0.6%

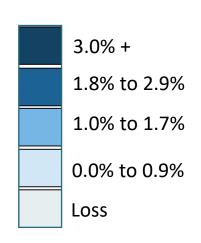


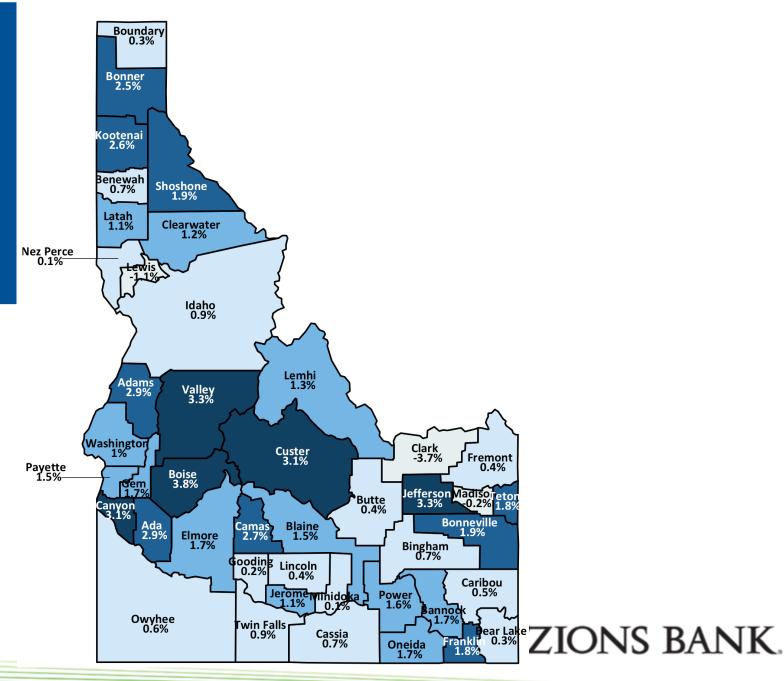
Idaho Population and Components of Change



Idaho Population Growth Rates By County 2017 to 2018

State Average = 2.1%

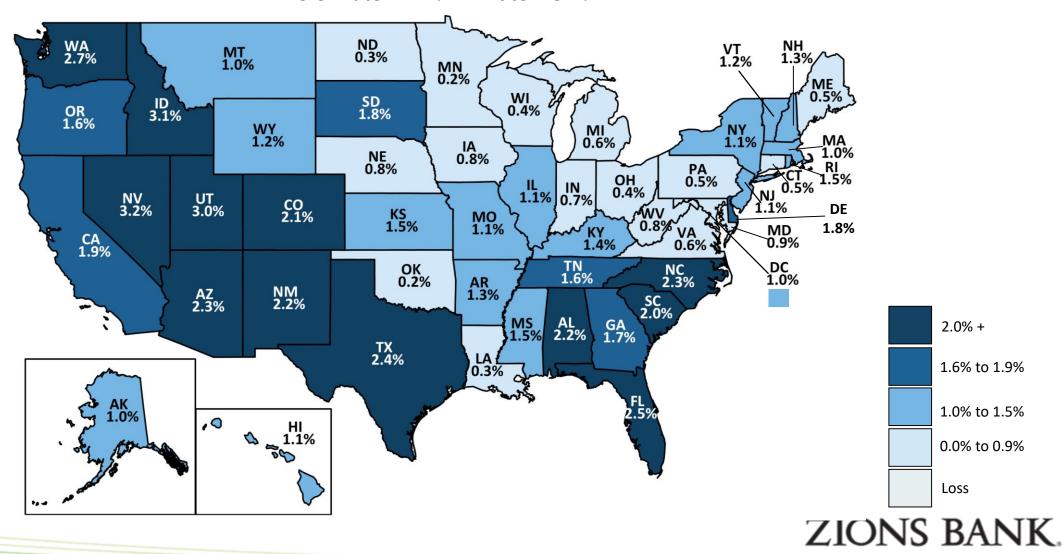




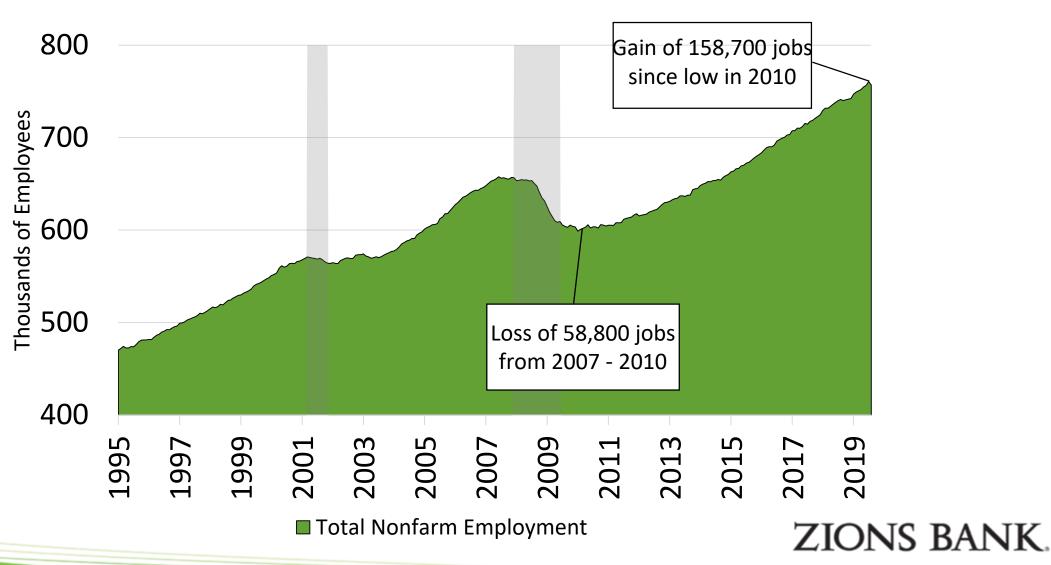
Source: U.S. Census Bureau

Idaho Employment Growth 2nd Highest in the Nation

Percent Change in Employment for States: September 2018 to September 2019 U.S. Rate = 1.4% ID Rate = 3.1%

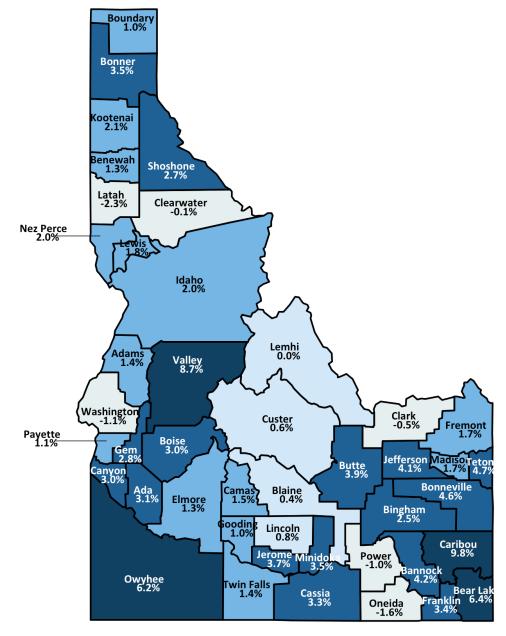


Idaho Total Employment



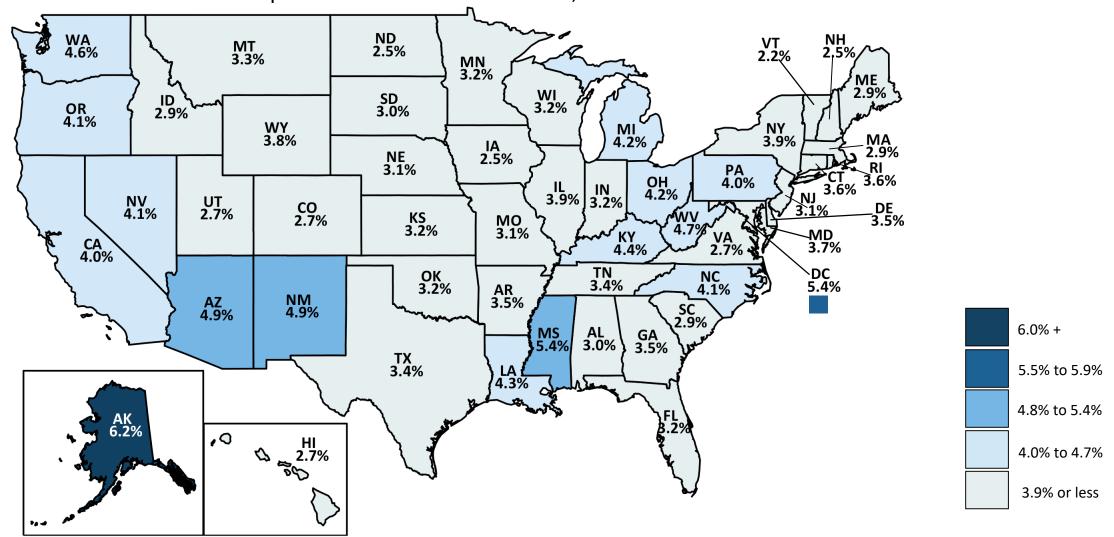
Idaho Employment
Change Rates
By County
August 2018 to
August 2019
State Rate = 2.1%



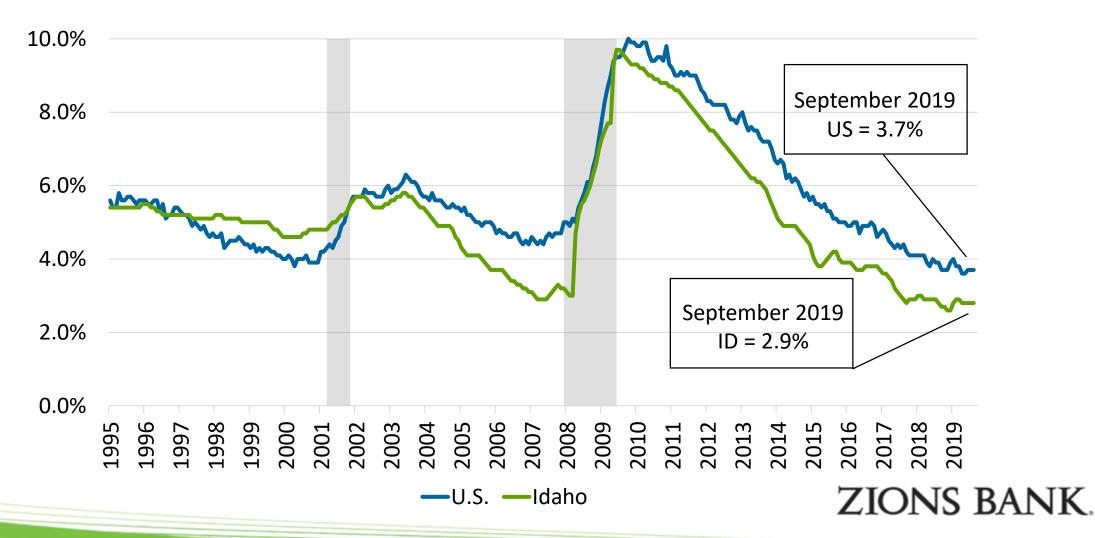


Idaho has 9th Lowest Unemployment Rate

September 2019 U.S. Rate = 3.5%, ID Rate = 2.9%



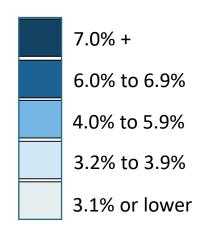
Idaho Unemployment Lowest Since 2007

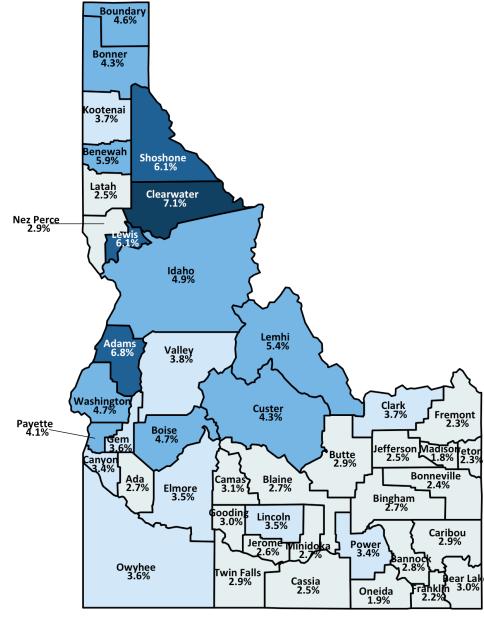


Idaho Unemployment Rates By County

August 2019

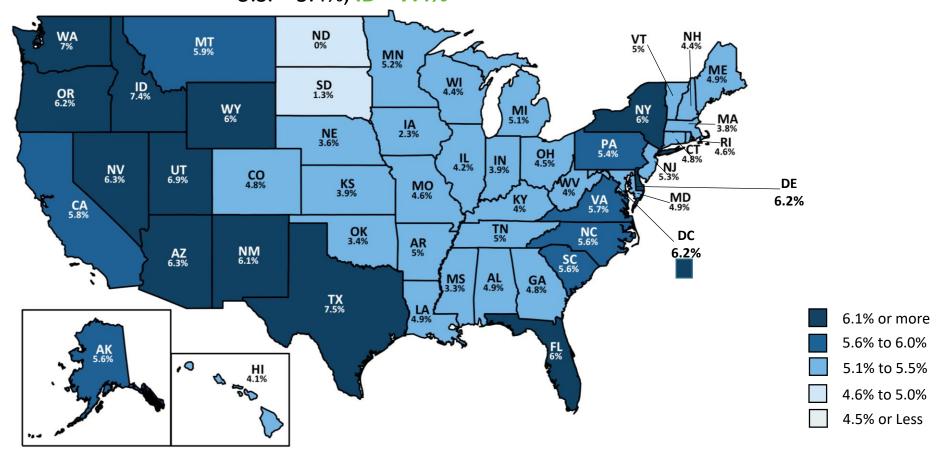
State Rate = 2.9%

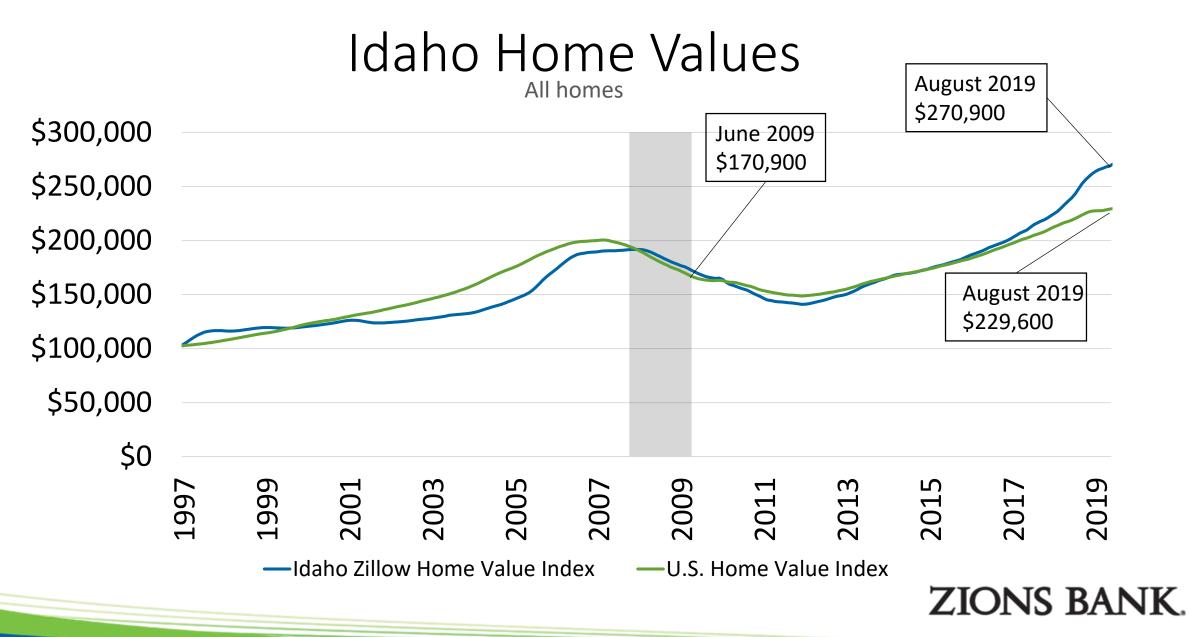




Idaho Personal Income Growth 2nd in the Nation

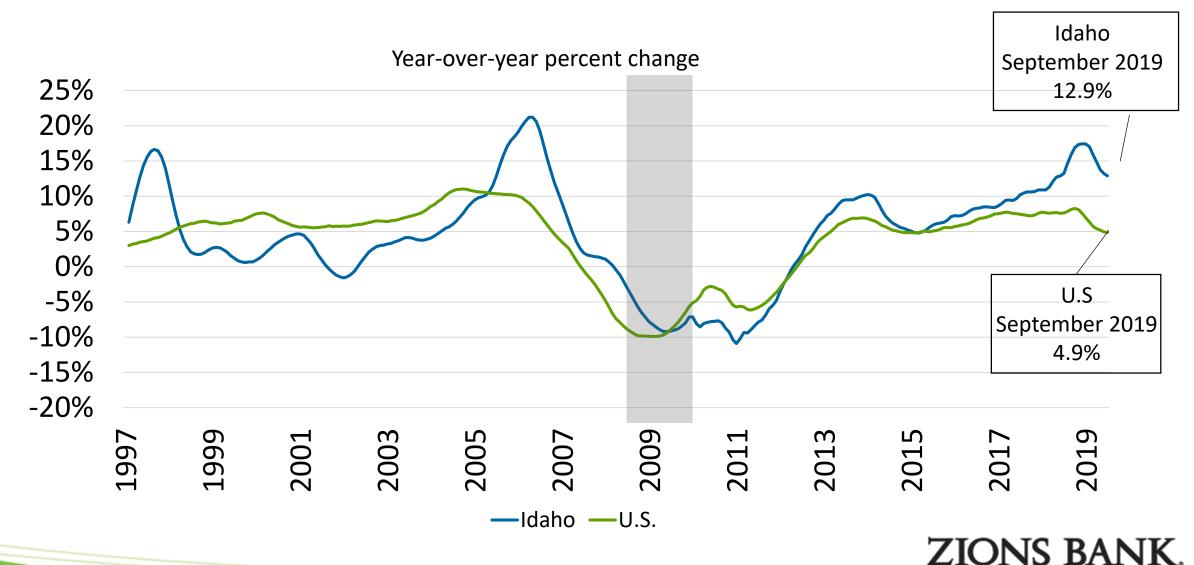
Percent Change in Personal Income : Q1 2019 – Q2 2019 Annualized U.S. = 5.4%, ID = 7.4%





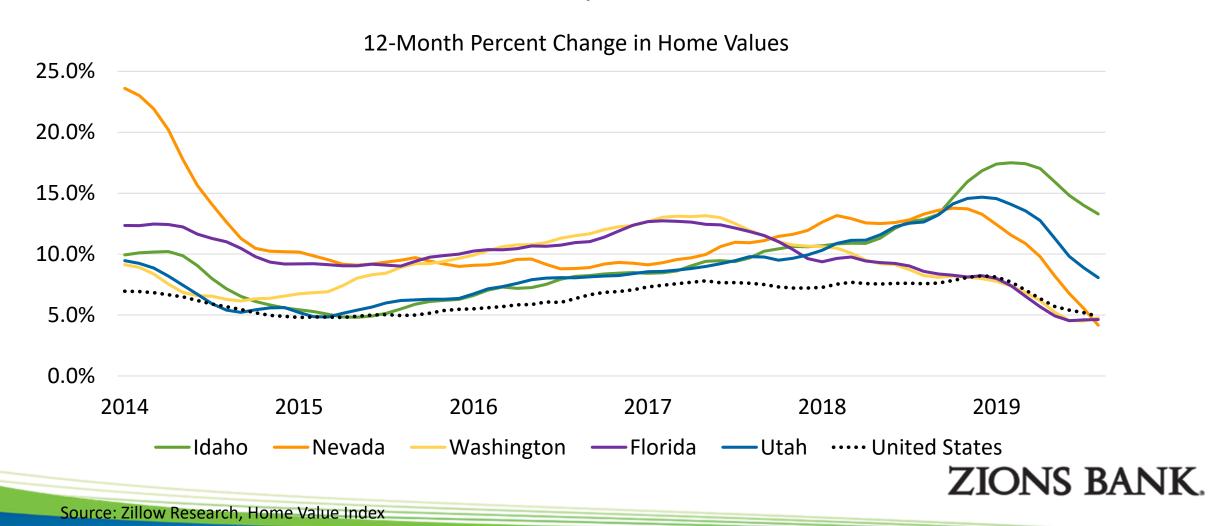
Source: Zillow Research

Idaho Home Value Appreciation is Moderating



ZIOINS DAINIC,

Home Price Growth Continues to Slow Across the US and in Top Markets



Economic Summary

- National and international uncertainty
- US economic expansion longest in US history
- Job growth above expectations
- Wage growth and inflation continue to disappoint
- Labor productivity looking good
- Manufacturing activity and trade wars drag on growth
- Interest rate cuts on the way?
- Regional employment growth remains strong
- Labor shortages in the West are becoming more pronounced

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